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Virginia Living's Top Realtors 2019

Methodology and Disclaimers:

Summary. To create the list, Virginia Living contracted DataJoe Research to facilitate a multifaceted research campaign. DataJoe conducted a massive research effort comprising a.) an online survey delivered directly to agents via email and postal mail, and b.) Internet research. DataJoe starts with information obtained from primary government sources, and then expands on this information using both the survey and the Internet research campaign. In the survey, real estate agents were asked to provide sales volume ranges, and also to nominate their peers. In the Internet campaign, DataJoe consulted a variety of public Websites to build richer knowledge of individual licensed real estate agents in the state. In many cases, DataJoe was able to ascertain overall sales performance ranges using its combination of sources. In the end, DataJoe's scoring algorithm factored in primarily frequency of nomination and sales performance to yield the list of the top agents. DataJoe acknowledges that not every top performer in the region made the list. However, our research yielded a high volume of data that enabled us to pinpoint a large number of top performers.

DataJoe checked and confirmed that each published winner had, at time of review, a current, active license status with the appropriate state regulatory board. If we were not able to find evidence of a real estate agent's current, active registration with the state regulatory board, that real estate agent was excluded from the list. Finally, DataJoe presented the tallied result to Virginia Living for its final review and adjustments.

Final note. We recognize that there are many good real estate agents who are not shown in this representative list. This is only a sampling of the huge array of talented professionals within the region. Inclusion in the list is based on our research campaign and the opinions of responding professionals in the region. We certainly do not discount the fact that many, many good and effective real estate agents may not appear on the list.

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Questions? For research/methodology questions, contact the research team at surveys@datajoe.com.